

# TE AHO TĀHUHU

the Progressive Home Ownership Webinar Series

## Recording and Q&A Transcript

### Episode 6 MAIHI Funding

There are two parts to this transcript:

1. The recorded transcript that was captured at the live webinar
2. The question and answer transcript where the panel have provided typed answers which means these are not captured in the recorded transcript.

Panel for Episode 6 – MAIHI Funding		
<b>Kaiwhakahaere</b>	Mark Ormsby	Te Tūāpapa Kura Kāinga, the Ministry for Housing and Development (HUD)
<b>Kaikorero</b>	Christina Chase	Te Tūāpapa Kura Kāinga, the Ministry for Housing and Development (HUD)
<b>Kaikorero</b>	Huriwai Paki	Te Tūāpapa Kura Kāinga, the Ministry for Housing and Development (HUD)
<b>Kaikorero</b>	Shirley Turner	Ngāti Hine Health Trust

# Recorded Transcript

## *This is the transcript for the recording of Te Aho Tāhuhu, Episode 6 MAIHI Funding*

### **Mark Ormsby (Te Tūāpapa Kura Kāinga):**

#### *Traditional Incantation*

Kia ora mai anō, tātou, katoa. Whakaronga mai ana, e titiro mai ana kia mātou e tēnei wā. Tēnei te mihi atu, mai tēnei te ha, ko mātou, ko te Tūāpapa Kura Kāinga me ngā kaimahi me ngā whānau o Te Matapihi mihi atu nei kia koutou, e taringa whakarongo mai ana. Heoi anō whānau, a nei te whakaturanga tua ono o Te Aho Tāhuhu. Nau mai, piki mai, whakarongo mai ki a mātou e tēnei wā.

Kia ora tātou whānau.

Welcome back to the sixth episode of the Te Aho Tāhuhu series which focuses on the progressive home ownership. In this episode we will talking to team members from Te Tūāpapa Kura Kāinga, Christina Chase and Huriwai Paki, who will give insight into the range of funds available through MAIHI and Whai Kāinga Whai Oranga and how these funds are able to be incorporated into projects. We have also invited recipients of these types of funding, namely Shirley Turner from Ngāti Hine Health Trust, tēnā koe Shirley. Just a little bit about this webinar series, the progressive home ownership fund is a \$400 million investment by the Government to help families, individuals and whānau into their own homes. The PHO funds aim to address housing affordability for three priority groups including Māori, Pacific peoples, and families with children. The PHO fund works by giving interest-free loans to providers that they have to pay back in 15 years. Some of those products that providers are using are arrangements such as shared ownership, rent to buy, or leasehold. Heoi anō whānau, we have recorded five of these webinars and they are up on the Te Matapihi website. So kia ora tātou whānau we are going to go straight into our first presenter today, Christina Chase from Te Tūāpapa Kura Kāinga, tēnā koe Christina, ā nei to wā.

### **Christina Chase (Te Tūāpapa Kura Kāinga):**

Tēnā ra tātou ē te whānau. E uri tēnei no te rohe o mai kai pātea. Ko Ngāti Whiti Kaupeka, Ko Ngāti Tamakopuri, Ko Ngāi Te Ohu Ake, Ko Ngāti Tuwharetoa hoki ngā iwi. Ko Christina Chase tōku ingoa. Ko ahau te kaiwhakahaere o te tima MAIHI Partnerships Program. E noho ana kei raro i te mana o te Tūāpapa Kura Kāinga. So, ngā mihi morena kia koutou.

I am going to start with the MAIHI partnerships programme and our way of working and engagement before moving to the funding options that are available to whānau. Then a little bit more discussion about the pūtea that is available through Whai Kāinga Whai Oranga at which stage I will pass over to my hoa, Huriwai Paki.

So, the MAIHI partnership programme is designed to support Iwi and Māori entities who are wanting to move into housing development. The idea is that we coordinate with all of those agencies that have a housing function to support Iwi and Māori with their aspirations. So, each partnership, each project, that we have engaged with has differed quite considerably and that is kei te pai. The main focus for us, is ensuring that you get what you need at the end of the day and that it is not about the Crown

**Christina Chase (Te Tūāpapa Kura Kāinga):**

trying to move you into set boxes. So, you will see in the circle to the left the main agencies that are involved in the partnerships programme are Te Tūāpapa Kura Kāinga which is HUD, Te Puni Kōkiri and Kāinga Ora. But in addition to that we do have the Ministry of Social Development coming in because of the emergency housing aspect that they bring to the table. In addition to that, they also have support to provide skills and training opportunities or pūtea where the entity may be looking to do a little bit more from the housing development than just a house per se. So, for example to find opportunities to train their people to become the builders.

So, on the right what you will see then is a list of the housing products and services. So, in the background once we hear from you about what it is you are trying to do, we will talk further about what it is you are trying to achieve – the end purpose – so that we then know who is best to sit at the table alongside you. It may be that you are looking at doing some kind of mixed housing tenure in which case if it was about public housing, we would ask Kāinga Ora to sit alongside. If you were also wanting to do a papakāinga aspect, and the whenua is whenua Māori, then maybe Te Puni Kōkiri needs to sit there alongside as well. It is those kinds of conversations that we are having in the background to get you the best possible, I am going to use the word deal, but the best possible outcome, let' say.

So, I am just focusing today on these three funds as they are the funds that sit directly under MAIHI. So, the He Taupua fund is about supporting Iwi and Māori who are maybe at the start of their housing journey. So, the idea is to help them and help you to increase your capability. So, maybe it is that you are just needing someone to coordinate in the background, get your whānau together to understand whether or not they are ready to do home ownership or what is some further support they will need to get across the line with any future loans that may be required. Or it may be just to coordinate with Council to contact the Council to understand what needs to be done in terms of your first steps of planning. It may be that you are looking to become a community housing provider. Now, the steps to get to that door, they can be quite complex. So, again, having a dedicated resource in there to pull all of your policies and processes together is invaluable to you. So, those are the types of things that we can do.

It is not limited to just that, but just to give you some ideas about how you might be able to utilise that fund and, as you will see, there is a limit per product of up to \$500,000. This is also based on the level of need, the types of projects that we already have sitting on the pipeline as well, and we will talk a little bit about the process further down once Huriwai has had his korero.

Moving along to the He Taupae, that is to support you to pull together all the technical information. So, you may need to get Geotech reports done. In fact, you definitely will need to have Geotech assessments done on the land to make sure it is actually a viable option. You will definitely need master planning to understand what you are putting on the land. Your spatial planning, where you are placing all of the whare, and also moving towards your resource and building consents. Again, these are ideas, so the size and scale of the project also may determine our level of contribution. Because if you are looking for quite a large-scale project, then that will create a considerable drain on our pūtea so it may be that our funding becomes contributory. But those are the korero we will be having with you along the way.

The third funding, He Kūkū ki te Kāinga, is to support the actual supply of new housing and infrastructure on whenua. So, the range of projects and our level of investment or contribution to those houses may differ dependent on what you are building on the land, so again, we look at affordable rentals, affordable home ownership. If you are going into the community housing space, then we need to then work out how that lines up against the what is called the Public Housing and

**Christina Chase (Te Tūāpapa Kura Kāinga):**

Community Housing Management Act. So, again it is korero, korero, korero with you along the way and I apologise I am not sure who is online so we may have some experienced developers on there, kei te pai, so just block me out, but if you are just starting out on the journey then just bear with and work with us on this process.

And it is really important that you get yourself as organised as possible. So, I have stolen this line from Te Puni Kōkiri and because we are whānau, whānau I think that is kei te pai. So, whānau, whenua, and whare, that should be your absolute starting point. Understand the whānau that you are targeting for your housing development, understand their needs and what is possible for them in their current situation.

Then, in addition to that, when moving to the whenua, ensure that you do actually have authority to build on the land. So, often we think that we are good to go and then suddenly there may be a trustee, a land trust, comes in and says actually no you can't build there. So, dot your i's and cross your t's with all of that, before then looking at the types of whare that you want to put on the land. What is going to be suitable? The type of infrastructure that you may need to put in under the ground and also think about the costs. So, then it's really important to weigh all of this up because if the costs are going out the gate, then it may not be affordable for you and it may not be affordable for the Crown either. So, looking at the site, yes, it may be beautiful whenua but if there are all kinds of contamination, if there's issues with the soil, if it is on a cliff top then probably not the right site to be building on. So, look at where else you may be able build your whare.

The next step, just realise that it takes time to do these developments, it is not just going to happen overnight, and it may be dependent on the size and scale and complexity of your development as well. So, for some of these bigger developments, it can at times take up to two years just to get your planning underway before you even consider starting your build.

The next point is we all want to employ our whānau. We all know what we need but don't undervalue the need for technical support to guide you along the way. So, yes, whilst we may have builders in the whānau, that is kei te pai, but just because they are builders doesn't make them architects, it doesn't make them engineers, and it doesn't make them town planners. So, you will need all of this expertise along the journey. There's are no shortcuts around that because you will get held up when it comes to consenting.

And then just finally the pūtea that's available through MAIHI is contributory only. So, you will need to be really across the final or total development costs and understand that our funding would be contributory so you will have to have some finances sitting behind you. Ngā mihi.

**Mark Ormsby (Te Tūāpapa Kura Kāinga):**

I have got a couple of questions for you Christina, and I guess all the whānau out there are probably wanting to know a few things. And so, one of the questions I imagine would sooner or later come up would be who can the whānau talk to about their own proposals, and if they've got their own ideas around this and they want to put something together?

**Christina Chase (Te Tūāpapa Kura Kāinga):**

Sure, I think the first step - if you are looking at a small-scale papakāinga, so, we are talking about under 15 houses. So, in the first instance contact your local Te Puni Kōkiri office, because they are focused on those papakāinga sites. And because of the way we are now operating in the Whai Kāinga

Whai Oranga space we would naturally pass over to them anyway. In addition to that, I would also suggest that you make contact really quickly with us. Just because of our sheer size and the sheer volume of requests coming through, we are asking all new enquirers to submit an EOI or just to submit your patai there and then we will come back to you in due course and as quickly as possible.

**Mark Ormsby (Te Tūāpapa Kura Kāinga):**

Kia ora Christina. Another question I guess you know everyone's asking this question, how do you apply for the He Taupua and He Taupae, and when is the funding available?

**Christina Chase (Te Tūāpapa Kura Kāinga):**

Well, He Taupua and He Taupae, we are setting up a round of funding that will happen before Christmas. We have been holding on to some applications. So, one before Christmas, one in February and then every six weeks after that. We will just have to keep advising about the pūtea to ensure that people aren't sending things through, and we haven't run out because we know there is a lot of demand out there. Communications will be going out shortly on both our Whai Kāinga Whai Oranga and Te Tūāpapa Kura Kāinga websites. If you have not made contact with us already, then I strongly encourage you to submit an EOI so that we have you registered. For those rōpū that we have already been working with and are aware, kei te pai we have got your details.

**Mark Ormsby (Te Tūāpapa Kura Kāinga):**

Just I guess finally Christina, you did talk about your whare, whenua, and whānau tips. What are some other tips you might have for whānau out there who might want to apply for some of those pots of funding?

**Christina Chase (Te Tūāpapa Kura Kāinga):**

Talk to others who have been down this path and get their learnings along the way. Engage early with your whānau, with any agencies as to your aspirations. We have a no wrong door approach as well, so you could contact Kāinga Ora if you are looking at a public housing space. You can go directly to Te Puni Kōkiri or again come to us via that Whai Kāinga Whai Oranga email address. In addition to that, I'd just absolutely emphasize those key takeaways. Get the technical support in as soon as possible to help you with your planning.

**Mark Ormsby (Te Tūāpapa Kura Kāinga):**

Kia ora Christina.

**Huriwai Paki (Te Tūāpapa Kura Kāinga):**

Kia ora tātou. Ko Huriwai Paki tōku ingoa. Kahuri anō no Ngāti Hoi me Ngāti Awa hoki.

So, linking into what Christina spoke about earlier with the MAIHI funding, is that there is also Whai Kāinga Whai Oranga. It is a new investment fund that has come about through Budget 2021. It is worth \$730 million and focuses, of course, on Māori housing and includes \$350 million from the Māori Infrastructure Fund, and then \$30 million for investment into sector capability, which links into what Christina spoke about earlier through He Taupua and He Taupae. And similarly, to what she said, Whai Kāinga Whai Oranga pulls together the current efforts that TPK and HUD have been already working on through their pipelines to ensure that whānau have warm, dry, safe homes.

**Huriwai Paki (Te Tūāpapa Kura Kāinga):**

The objectives of the Whai Kāinga Whai Oranga, there are three. First, like I said, it is to expand at pace the current efforts that have been occurring around Māori-led housing delivery. The second part of it is improving and expanding the amount of repairs that has been happening or that are needed to occur as well for Māori and whānau out there. And thirdly, is to also enable and test new delivery models that allow for sustainable Māori-led delivery. The outputs that from the Whai Kāinga Whai Oranga are to deliver 1,000 new supply homes, repairs to 700 homes, 2,700 infrastructure ready sites and, as I said before, the \$30 million capability investment.

The target areas for initial investment have been based on whether or not there is concentrations of whenua Māori, the need for high housing deprivation, how ready delivery partners are to actually scale and get the homes on the ground. And then also, of course, making sure that there is alignment to HUD to core areas around place-based approaches and MAIHI, as well as other Government investment. So, with that in mind the kind of target areas for initial investment are Te Tai Tokerau, Tairāwhiti, Heretaunga and the Bay of Plenty and Taranaki.

Christina alluded to it earlier through the He Kūkū ki te Kāinga Fund, but what you can see, and I will explain it as well, is the Whai Kāinga Whai Oranga investment model. But effectively based on your housing tenure type and whether or not you want to do community affordable housing or market affordable housing rentals, all that kind of thing. You pick the type of housing tenure that you are aiming for, and obviously that's what Christina said about having come into to have that chat early on and really getting your planning and what your vision is, set. And through that, based on the type of model that you want to deliver will also, and what type of land you're going to build your whare on, will also depend on the extent to which Whai Kāinga Whai Oranga can contribute towards that goal. So, if you are looking at just infrastructure sites only, if you are on whenua Māori, then we can do a 100% grant. But if you're looking at an infrastructure site only on general title, then it depends, like I said, on the housing tenure type that you're looking to do. And then, if you actually looking to do the supply side, then yes again, depending on the type of tenure you want will depend on the extent to which grant funding can be provided. That is just the model as is at the moment. If you do want to go outside of that scope, and we do obviously encourage you to come have a chat with us as well so that we can see what is available for you as well, so that is not just kind of the one model for you that is out there.

As Christina said, if you do have any questions about Whai Kāinga Whai Oranga generally, then the email address for everyone would be [wkwo@hud.govt.nz](mailto:wkwo@hud.govt.nz).

**Mark Ormsby (Te Tūāpapa Kura Kāinga):**

Tēnā koe Huriwai Paki and Christina Chase. Huriwai just a quick question before we move on to Shirley. A question from Selena Rika: So, do these funds act independent of each other. And she's talking about MAIHI and Whai Kāinga Whai Oranga?

**Huriwai Paki (Te Tūāpapa Kura Kāinga):**

So, where MAIHI had little funds that were going out and you know TPK were doing it, we were still connecting, and we were still coordinating. What Whai Kāinga Whai Oranga is aimed to do is to look at ways to coordinate all of that together and then scale it up in certain aspects. So yes, they are talking to each other.

**Mark Ormsby (Te Tūāpapa Kura Kāinga):**

Ka pai. Thank you for that Huriwai Paki. Nau mai i te wāhine noa no Ngā Puhi. Shirley Turner, you are working for Ngāti Hine Health Trust. Ā nei to wā, tēnā koe.

**Shirley Turner (Ngāti Hine Health Trust):**

Tēnā koutou katoa. Ko Alvin France Joyce, tōku whaea. Ko Ngā Puhi to ngā iwi. Ko Rui-rui Pune tōku Pāpā. Ko Tuwharetoa to ngā iwi. Ko Dawson Davis tōku Pāpā tua rua. Ko Ngāti Manu tōku hapu. Ko Shirley Turner tōku ingoa.

Good morning, everybody. I joined the Ngāti Hine Trust in April 2021. I was brought on board as a Project Manager to progress their housing initiatives. I have come from working for the Whangarei District Council for 18 years. And I have seen first-hand my own whānau and their struggles to find a home with this critical housing shortage. It was my desire to use those skills to join an organisation whose core business is to help and support whānau and contribute to making a difference.

So, I am going to take you through our project. This project signifies an immense undertaking for Ngāti Hine Health Trust. It signifies the commitment to help address the critical housing shortage in Te Tai Tokerau. The development scope has focused on a holistic approach to provide the community that will not only uplift but empower whānau within it. But also, community as a whole and to be reflective of Te Ao Māori and create a sense of place with our Ngāti Hine Health Trust's wrap-around services that we currently do, enveloping the development and represents a commitment to the community. We don't want this being seen as just another housing development. Just the desire out there to really make a difference has been instrumental in making sure this development progresses.

So, I am just going to take you through the rendering of what our development is looking like. So, this is where we are at, and we currently have this concept submitted to Council. Engagement with the community, one of the key questions we have been asked, is why we are putting two storey buildings, because if any knows Moerewa, there are only single storied homes. We have done this because really, in that development, and this land we have, our desire was to house as many whānau as we can. But we have ensured that each of these homes, two-storied homes, have a bedroom and bathroom on the ground floor and that will allow kaumātua and kuia the ability to just live on the ground floor. We have put a lot of time and effort into helping this development minimise current issues that Moerewa experience. Mainly flooding and low water pressure. This development has really, we have tried to create wide open spaces for whānau, boardwalks that really promote the community to come together. Obviously, we have got the Moerewa Primary School that are on the key side of the development. We want to put raised gardens, a community call to allow our services to continue. Because we are aware that some of the people that we will be putting in here, you know, it is not just about providing a home, it is lifting their overall wellbeing. This is instrumental in just creating an environmentally sustainable development.

So, the funding support. When I came on board in April 2021, the Ngāti Hine Health Trust had applied for the Taupua funding. This allowed the Trust to bring me on board to progress the housing initiative and it was instrumental to us in the early stages of the project really bringing in the procurement of consultants and experts and all that experience that we needed, because I had never built a house. So, that was really instrumental in us progressing.

So, we have been doing the initial investigation and feasibility of the Ranfurly Street Moerewa social housing development over the last 11 months. As Christina mentioned, you know, it is not a fast process. There is lots of learning. And as she mentioned, the professional expertise is what we need

**Shirley Turner (Ngāti Hine Health Trust):**

up front, especially to get where we have gotten. So, our submission is currently in with Council, and we are in the final stages of pulling our submission together to get the funding through to Whai Kāinga Whai Oranga.

So, our experience, like I mentioned, the initial funding is instrumental to bringing in that expertise you need. Specialist engagement because you really only know what you know. That guidance really helps you progress how you need to. The MAIHI team were great, and it is important that you just ask questions, ask questions even if they don't seem very important or if you really don't know whether they are the questions you need to ask. I can't stress that enough, because it really is the difference between the project staying still and you not being able to prepare as you move towards pulling your funding application together. And for me it is like, coming into this new, I probably would have appreciated some kind of guideline or flow chart, because I wasn't sure where I was in the process. So, I did a lot of research on the website but unless you are really in the housing know-how and all that jargon, I think you can get a bit lost. It is well worth your while to really contact other people who are going through the process. It will save you a lot of unknowns and, I guess, for me, because we do have a lot of people who, a lot of whānau, a lot of organisations who want to do this. I do feel we have to work more together, because it is not really about just the one development if we are really out there to house our whānau and put them in homes, we need to work as a team. I definitely feel that.

Over the last 10 months and conversations that I have had, I think it's important to really be mindful whatever process you are going through or discussion you are having is to really put at the forefront what the goal is. At the end of the day, we want to put people in homes. Whānau that aren't living in homes, that are in tents or cars, and for me that has always been in the forefront. You just have to keep pushing. Keep pushing through what you need to do. By no means is it easy, but doable and certainly worth it and life changing for whānau.

So, for whānau one of the key takeaways would be really make the most of who has been through the process. Have those conversations that can save you lots of time and really allow you to progress forward a lot faster. Like I said in the previous slide, this mahi requires effort but the rewards are life changing.

And for MAIHI, I guess, for me coming in with no knowledge of housing and the housing process, the funding, I think it would be good if we kind of had a high-level flowchart or guidance with examples. Because, you know, this is your bread and butter, you know what you are talking about. But for a person who just wants to get a home for their whānau or build homes, it's not. And it is not necessarily initial stages people who are in the know, although you definitely need that technical expertise, but if we want to be prepared ahead of this process, it would be good to have examples of what is expected, of what we need to pull together.

Those are my contact details. I mean you know whānau out there, if you want someone to go into detail of where we are at and the things that we have experienced, give me a call, send me an email, be awesome, kia ora.

**Mark Ormsby (Te Tūāpapa Kura Kāinga):**

Tēnā koe Shirley. That was Shirley Turner from Ngāti Hine Health. Shirley, I guess with your contact details up there, and if we could just leave them up a little bit longer, would you be happy to share your insights with others if they wanted to talk to you further?



**Shirley Turner (Ngāti Hine Health Trust):**

Oh, yes. Definitely, yes.

**Mark Ormsby (Te Tūāpapa Kura Kāinga):**

Shirley that was really, what you are trying to achieve there in Moerewa. Tell me, or could you tell us, the whānau, everyone listening, what motivated you through all of that?

**Shirley Turner (Ngāti Hine Health Trust):**

I had a daughter who really struggled with the system, and she was in emergency housing. She was just moved from motel to motel and really, you know, had no advocate to guide her through the system and for me it is like if I go through that just imagine what other people go through. So, it was a big change for, and decision, for me to really want to use my skills to help whoever I could through a process, get them into homes. Because it is a basic need for people, you know, and they should have that. So that is definitely a key motivator for me to, you know, do what I have to do. And with Ngāti Hine Trust, who do the whole wrap around services, I am privileged to be in this position. Privileged to be with an organisation that does its best out there for people who need it. So, I am honoured to be working on this project and where I am at.

**Mark Ormsby (Te Tūāpapa Kura Kāinga):**

Tēnā koe Shirley and it is certainly our honour to have had you present today and listen to your korero today. Alright whānau, we are going to go to some of the questions now and we are straight into the Q&A session, but I just want to probably go through some of the ones that have been answered for those of you that might have missed that. We had a question by Suzanne Stevens, are you able to share some of the He Taupua application purposes, and that was replied to by Christina who said, ultimately, the funding is to support projects that will result in increased housing supply. The scope for this funding includes, but is not limited to, support to develop a housing strategy, business cases, project management, coordination, and facilitation, and also preparation for community housing approval status.

Another question by Marcel and Michelle Wainohu: Kia ora koutou katoa, through the MAIHI partnership programme are we able to partner with other funding options or other partners. Christina replied back, yes, absolutely. For example, some rōpū successfully accessed funding through the PGF shovel ready last year for infrastructure, others have accessed philanthropic funding as well. So, that is just to let you know out there that yes you can. We will be putting up the email addresses for everyone after this, and the presentations will be made available on the Te Matapihi and the HUD websites.

What else do we have, another question was: Kia ora, are there any other funds or one-off funds for iwi and Māori groups, organisations who have very little internal capability and capacity and time, applying for funding that will help them apply for these funds? Okay, that question was answered by Christina who she recommended, as well, through her presentation that you contact your local TPK, Te Puni Kōkiri office, to talk through your application process.

Carol Manukau asked a question of Shirley: Have you developed that flowchart you are wishing for? And the answer was no, but happy to make that happen, and probably happy for you to help out with her too Carol, kia ora.

Good question here from Donna Robinson: Hi Shirley, so I imagine this question will be asked by a few providers out there, did you partner with anyone like Habitat for Humanity? I guess in the case that Shirley was talking about the answer was no, but that does not rule out that that could be a possibility in the future.

Okay, we have got a question for the panel, we have only got a couple of questions here, so this might be a short session and Christina is answering that, I will let her answer that, but here is a question for Shirley from Leah Warbrick: Kia ora Shirley, you have brought up some real whānau ground stuff. Can our government providers provide online workshops providing those examples and learning the requirements for educating us around housing? The websites show the outcomes of lots of the completed projects, are there any videos on the actual processes and challenges? A very good question there. Well, let's start with you Shirley and maybe if Christina and Huriwai if you can add to that that will be fine too.

**Shirley Turner (Ngāti Hine Health Trust):**

I don't see why not. In terms of I haven't actually done any myself but yes, I really think this is a big kaupapa so I really think we need to provide as much as we can to make it successful for everyone.

**Christina Chase (Te Tūāpapa Kura Kāinga):**

Realistically, we do not have the numbers within Te Tūāpapa Kura Kāinga to be able to manage that. But what I would say as an alternative is that there are a range of papakāinga toolkits immediately available to you, you can just go online and look that up. You could also go on Te Puni Kōkiri also advertise that over their website which will guide you through the steps that need to be taken when undertaking your development. I am also aware that Te Puni Kōkiri run their Sorted Kāinga Ora workshops to help you and those whānau to prepare for smaller developments as well. However, if you are looking at larger scale developments, then utilise this pūtea within He Taupae to access the right professional and technical skills. Because you are going to need it to ensure that all of your feasibilities and all of your development economics weigh up for you at the end of the day. Without that, then you are going to become unstuck, so many a time we've seen groups fall over because they have missed some really valuable steps and information so utilise the pūtea that's available to do this for you.

**Mark Ormsby (Te Tūāpapa Kura Kāinga):**

Kia ora Christina, here is another question, this one is for you Christina, it is from Selena Rika: Christina I was turned away from TPK because my development was too large. Are TPK staff knowledgeable about what and how these funds could be administered?

**Christina Chase (Te Tūāpapa Kura Kāinga):**

Put an EOI through to us at the Whai Kāinga Whai Oranga email space and we will look at that and come back to you.

**Mark Ormsby (Te Tūāpapa Kura Kāinga):**

You are typing an answer for us, so I am thinking it is for you Christina. But can you be granted from all of those from those three funding pots, is that available to everyone to be able to be in each of them or all of them at the same time?

**Christina Chase (Te Tūāpapa Kura Kāinga):**

Absolutely you can access all of those but perhaps not simultaneously. If you are looking to go straight to the supply end, then our expectation is that you have all the plans in place. So, you have ticked all the boxes, you know how much it is going to cost, you know any risks associated with it, you have done all the assessments of the land, you have done all your demand analysis and statistics and you are able to present those to us immediately. If you can't then we step you back to, or direct you to, either He Taupae first to get your immediate analysis in place or He Taupua if you are looking to get the technical plans.

**Mark Ormsby (Te Tūāpapa Kura Kāinga):**

Koa ora Christina. This one is probably most likely for those of us working at HUD. It is from Lucy Tukua: Kia ora, I attended the HUD place-based housing zoom earlier. I found it interesting the way in which the larger HUD system has been gearing itself. Is there an alignment with that and this mahi, i.e., as a cohesive way of working, and why are there clashes in timing to host both these at the same time? Some of us are interested in the way in which the whole of systems works. There was a lot of information about how iwi are working within these place-based projects.

**Christina Chase (Te Tūāpapa Kura Kāinga):**

Yes, we absolutely take a place-base and MAIHI approach to all of that mahi so place-based is really about trying to understand what is the situation that is happening within a particular rohe, so what housing is already in there, what are the challenges to building, who are the stakeholders, what is the appetite for building in the rohe. And then looking at, for Kāinga Ora, where and what are they building for iwi and Māori who are already on the journey, where and when again are they building and then how, for us in the MAIHI space, how can our pūtea help to support them with their developments. So again, I just go back to anything we are doing in the MAIHI space is to support housing for whānau Māori.

**Huriwai Paki (Te Tūāpapa Kura Kāinga):**

And I think, just to add on to what Christina said and looking at where Lucy was talking about kind of that systems view, is at a public sector level through the Public Service Act 2020. A lot of the CEOs now across government are now forming these kinds of inter-departmental executive boards to ensure kind of all of Government view over what is happening. That sits alongside kind of your more informal meetings that the Government has, so you will have like a housing series meeting and then also too that will kind of feed into what is happening across the public sector reforms, that kind of look at more, you know, place-based approaches.

**Mark Ormsby (Te Tūāpapa Kura Kāinga):**

Tēnā koe, okay well this is from Carol Manukau, who says: Not a question Shirley. You have a trained Kāinga Ora Sorted facilitator hired as kaimahi in the Ngāti Hine team. She has a flowchart and a course and is currently working in sustaining tenancies. So that might help you out there, Shirley. Thank you, Carol.

I just want to once again thank our panellists today from Te Tūāpapa Kura Kāinga Christina Chase, Manager of the MAIHI Partnerships Team, Huriwai Paki, who is working in the Whai Kāinga Whai Oranga space. And to our wahine purotu kei te raki, kei te no ta Shirley Turner working with Ngāti Hine Health, thank you for your presentation today. And to all our presenters mai tēnei taha koutou ma te whānau, whakarongomai mai ana, tēnei te mihi atu koutou. Wishing you guys all a great day, on behalf

of Te Matapihi and HUD Te Tūāpapa Kura Kāinga, we thank you for tuning in today and we hope that you can all come back in a fortnight's time to listen to the next webinar series.

So heoi anō tātou, mai tēnā tau kia koutou, huri noa huri noa te motu, tēnā koutou, tēnā koutou, kia ora mai tātou katoa. Ka kite whānau.

# Questions & Answers

## Episode 6 MAIHI Funding

*These are the questions that were answered by the Panel in written format and therefore not included in the recorded transcription above.*

Questions	Answers
<b>Are you able to share some of the He Taupua application purposes?</b>	Ultimately, the funding is to support projects that will result in increased housing supply. The scope for this fund includes (but is not limited to) support to develop a housing strategy, business case, project management, coordination and facilitation, preparation for Community Housing approval status
<b>What's the email address for submitting an EOI?</b>	<a href="https://www.hud.govt.nz/maihi-and-maori-housing/whai-Kāinga-whai-oranga/apply-for-investment">https://www.hud.govt.nz/maihi-and-maori-housing/whai-Kāinga-whai-oranga/apply-for-investment</a> is the website link. The email address it will go to is <a href="mailto:wkwo@hud.govt.nz">wkwo@hud.govt.nz</a> .
<b>Kia ora koutou katoa, through the MAIHI partnership program, are we able to partner with other funding options/partners?</b>	Yes, absolutely. For example, some rōpū successfully accessed funding through the PGF 'shovel ready' last year for infrastructure. Others have accessed philanthropic funding as well.
<b>Hi Shirley, did you partner with anyone like Habitat for Humanity?</b>	Kia ora Donna, no we did not.
<b>Kia ora, are there any other funds/ one off funds for iwi and Māori groups/ organisations who have very little internal capability/capacity and time to apply for funding that will help them apply for these funds?</b>	Recommend that you contact your local Te Puni Kōkiri Office to talk you through the application process.

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**Shirley, have you developed that flow chart you were wishing for?**

Kia ora, no but happy to make that happen.

